

## TEMP REPORT

TEMP HOLDINGS CO., LTD. (Securities code: 2181) The demand for human resources services in the Japanese domestic market is now on the path to recovery. In particular, since the Revised Worker Dispatch Law was enacted and went into effect, Japanese companies have been able to utilize human resources services without any hesitation.

Under this environment, Temp Group has provided proposal-oriented approaches to our client companies. During the FY March 2013, consolidated net sales and operating income amounted to 247.2 billion yen and 9.8 billion yen, respectively, both of which surpassed the previous records after the establishment of Temp Holdings, Co., Ltd. In addition, all segments could successfully achieve increases both in sales and operating income over the past year. Accordingly, given this robust business performance, we have decided to pay a year-end dividend of 10 yen per share, up 2 yen from the preceding year.

### Assisting companies design and implement a hiring policy

In April 2013, Intelligence Holdings, Ltd. joined our group. This integration with Intelligence Holdings, Ltd. will enable our Group to drastically expand the range of services and employment opportunities available to clients, for example, recruitment services for temporary jobs, part-time jobs and full-time jobs, staffing services, outsourcing services, and outplacement support services.

We will seek to create a one-stop "human resources platform" connecting people with various points of view and at various life stages with companies with diversified needs.

# Serving as a social infrastructure in employment



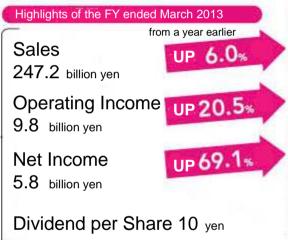
#### Yoshiko Shinohara, Chairman

Sets up Tempstaff Co., Ltd. in 1973; Ranked among the "50 Most Powerful Women in Business: International" by the US magazine "Fortune" for the 12th consecutive year since 2000; Invited to "ADVANCE WOMEN'S LEADERSHIP SUMMIT" in Australia as one of the 50 FOR THE FUTURE in March 2011.



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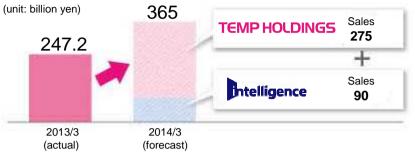
Achieved increases in both net sales and operating income for two consecutive years
Posted record net sales and operating income after the establishment of Temp Holdings Co., Ltd.
Increased the year-end dividend per share by 2 yen



Creating Jobs Corporate philosophy Adding Value to the Individuals Contributing to Society The Council for Industrial Competitiveness suggested at its last meeting that the government should change its employment policy from the conventional style with a focus on excessively fixed and stable employment to a new style that gives support to facilitating a more flexible movement of labor in order to make the Japanese economy more robust in the future. Given the current environment, we have strengthened our sense of responsibility to maintain a vital role as part of the "society infrastructure" to totally support smooth and flexible movement of labor without unemployment.

We will devote ourselves to offering helpful services to both job seekers and clients seeking human resources. We will continue to contribute to society in terms of employment creation and development of human resources. I am determined to focus entirely on the chairman's role, taking advantage of the 40th anniversary of the founding of Tempstaff Co., Ltd, and we are determined to promote Masamichi Mizuta, a former Executive Vice President, as the new President responsible for management of Temp Group. I will continue to carry out my task as Chairman wholeheartedly at Temp Group. Your understanding and continuous support for Temp Group would be highly appreciated.

Combination with Intelligence Group, a leading placement agency, to enable Temp Group to significantly expand its business scale



## Creating a new one-stop human resource platform meeting various needs

TEMP HOLDINGS		intelligence	
	Media	Part-timers permanent employee	
TEMPSTAFF TEMPSTAFF PEOPLE	Placement	DODA	
	Temporary staffing	Intelligence's staffing service	
RAD TEGED	R&D Outsourcing		
IT & communication BPO BOO HOW COM TECHNOLOSES 2018777222	Outsourcing	Public service BPO	
TEMPSTAFF CAREER CONSULTING	Outplacement	Outplacement services	

## Intelligence Holdings, operator of the "an" and "DODA" brands, to become a member of Temp Group

Intelligence Holdings, Ltd. is a highly recognizable, comprehensive human resources service business with one of the nation's best track records especially in the fields of media (job advertisements) and placement services, in which they have edges different from Temp Group. We expect that this business integration will bring about a desirable synergistic effect through the combination of Temp Group's nationwide business network and Intelligence Group's ability to attract clients/jobseekers and match jobseekers with clients. In addition, the complementary relationship between the two groups from different business fields is expected to drastically expand the types of services to be provided for customers, which will eventually lead to the establishment of a one-stop framework to meet diversifying needs for human resources services. We will seek to create a new "human resources platform" that will help companies mobilize and stabilize employment by connecting individuals at different life stages with various companies.



Developing business in specialized fields and new categories

To meet sophisticated and diversified needs, we will expand new categories, services and networks.



#### Strengthening localized services

Regional companies will provide communitybased, finely tuned services. We will work to expand our market share in each region.

### **Mid-term Management Strategy**

Temp Group will seek to achieve further growth under its mid-term management strategy.

Topics



### Temp Group has established three new companies in Asia.

We have consistently promoted the creation and enhancement of an Asiawide framework in order to expand our business scale and reinforce our competitive strength in the Asia market.

#### August 2012

Temp Group established TECSEED SHANGHAI CO., LTD., a subsidiary specializing in automobile design and development in China.

#### November 2012

Temp Holdings and Kelly Services, Inc. commenced a joint venture in North Asia (China, Hong Kong, Taiwan and South Korea), and established TS Kelly Workforce Solutions Limited.

#### January 2013

Temp Group established TEMP VIETNAM CO., LTD., which provides HR consulting services to Japanese companies entering the market.



#### Temp Group is further developing business in special fields and new categories.

Temp Group is promoting the expansion of its special fields and new categories by leveraging mergers and acquisitions effectively.

#### November 2012

#### Temp Group enhanced outsourcing business. Tempstaff Life Support Co., Ltd. commenced business operations.

Temp Group aims to enhance its Outsourcing Segment, especially in the healthcare business field through a merger with Asahi Kasei Life Support Co., Ltd., which has unique services.

#### March 2013

#### Temp Holdings converted AVC Technology Co., Ltd. and, AVC Multimedia Software Co., Ltd. into subsidiaries.

Both companies have a pool of engineers in the field of design and development of digital AV products. Temp Group aims to enhance this engineering design and development field that is significantly deficient of manpower.

### Temp Group to improve enterprise value and HR services, capitalizing on synergistic effects with Intelligence Group



#### Build a community-based one-stop solution service

We will sell Intelligence Group's placement and media services through the nationwide network of Temp Group.

Provide advanced matching services through linkage of databases held by both parties We will achieve advanced matching services through combination of the database of employers and placement services held by Intelligence Group and the database of job-seekers held by Temp Group.

#### Facilitate mobility and fluidity within the crossborder employment market

Temp Group will strongly support Japanese companies entering the overseas market, through collaboration with Intelligence Group's overseas business bases, growing with its strong brand.

#### Enhance job assistance for women

Integration of the two groups enables us to offer a wider range of options for employment styles, meeting the diversifying needs of women for work according to each life stage.

#### Promote more effective use of managerial resources

Maximum use of various managerial resources, such as information on job-seekers and employers, will reduce lost opportunities and improve management efficiency.



#### Improving management efficiency

We have increased the efficiency of our operations by building a holding company system and reduced costs radically. We will firmly maintain solid earnings growth and a sound financial position.



#### Providing job assistance to women

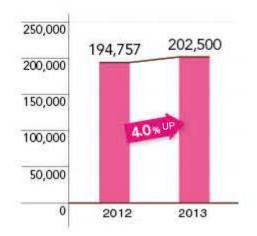
Women are the key to eliminating labor shortages in this aging society with fewer children. We will offer overall support their employment by supporting childraising mothers, holding seminars and giving counseling.



#### Expanding our presence in the global market

We will concentrate our resources on global networks, particularly in Asia, to establish bases and actively develop our businesses.



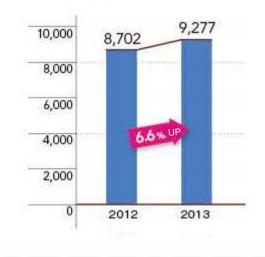


## **Temporary Staffing and Recruitment Services**

Achieved increases in both net sales and operating income for two consecutive years Attaining further growth by meeting needs

The Revised Worker Dispatch Law came into force in October 2012. This swept away the unclear outlook for demand for temporary staffing services, and recently, the demand for temporary staffing services has been recovering steadily. The Temporary Staffing and Recruitment Services segment accomplished increases in both net sales and operating income for two consecutive years, due to positive factors, such as an expansion in business scale resulting from mergers and acquisitions in the preceding Fiscal Year. In the future, we will focus on improving customer satisfaction in this segment as one of the main services in our HR business portfolio.

#### Sales (unit: million yen)



## **R&D Outsourcing**

## Accelerated recovery in operating results thanks to effective achievement and development of human resources

Demand in the design and development fields has been fairly consistent and the personnel operating rate has remained at a high level. It is essential to hire and achieve early cultivation of human resources in order to expand business scale. Under this environment, JAPAN TECSEED CO., LTD. recruited more than 100 new graduate staff and trained them to meet the needs of customers, with the result of achieving early allocation of new graduate engineers to workplaces. At the same time, JAPAN TECSEED CO., LTD. could also achieve profitable and highly advanced job orders for existing engineers. These positive factors contributed to strong business performance in this segment.





## Outsourcing

## Intensified proposal-based marketing leveraging the law revision

The revision of the Worker Dispatch Law has increasingly driven clients to develop an interest in outsourcing services. Temp Group has proposed Outsourcing Services as part of a human resources strategy to improve productivity, optimize human resource allocation, reduce total costs and achieve other goals. Consequently, we have successfully increased the number of orders received from clients and improved business performance significantly. We have tried to increase orders with industrial sectors that need especially high levels of expertise, such as insurance and finance, IT and communication, or public service agencies, with such success that we have been expanding this business field rapidly.

## **Other Business**

### Outplacement Services has continued to be strong.

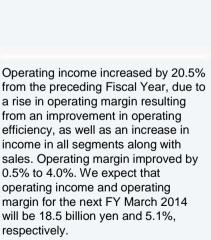
While the Japanese economy has made a strong recovery, some manufacturers have continuously experienced employment fluctuations. The Outplacement Services, a core business in our Other Business segment, has constantly received new orders of a certain size in conjunction with this social situation. As a result, the Other Business segment solidly increased sales by 26.9% from the preceding Fiscal Year.

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\*Segment net sales exclude intercompany transactions. In addition, the classification of reportable segments has changed from the FY March 2013, and the actual results in the previous fiscal year have been reclassified for comparison. The classification of reportable segments will be also changed in this FY March 2014.

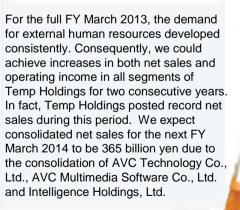
**Overview of Consolidated Financial Results** 

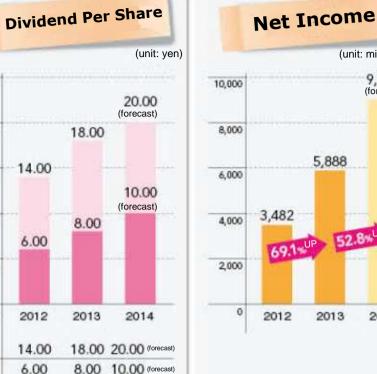




9,848

2013





At the beginning of FY March 2013, we expected annual dividends of 16 yen, an increase of 2 yen from the preceding Fiscal Year. However, given that the operating results outperformed the earnings forecast that was revised in the second quarter, we decided to pay a year-end dividend of 10 yen per share, an increase of 2 yen from the preceding Fiscal Year. As a result, we will pay cash dividends per share for the FY March 2013 of 18 yen.

25.00

20.00

15.00

10.00

5.00

0

Full fiscal year

First six-

month period

With regard to the dividends for the next FY March 2014, we plan to pay cash dividends per share amounting to 20 yen, consisting of an interim dividend of 10 yen per share, an increase of 2 yen from the preceding Fiscal

Year, and a year-end dividend of 10 yen per share.

Net income for the FY March 2013

(unit: million yen)

9,000

(forecast)

2014

5,888

2013

20,000

15,000

10,000

5,000

0

8,170

20.5

2012

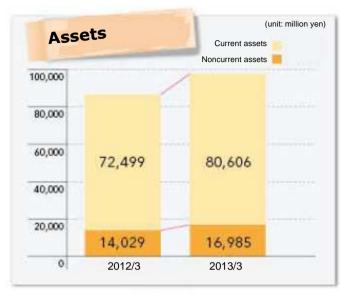
improved drastically, due to an increase in net sales and an improvement in efficiency. In addition, extraordinary charges decreased significantly from the large amount allocated to amortization of goodwill posted for the preceding Fiscal Year. As a result, net income for the Fiscal Year increased by 69.1 % from the preceding Fiscal Year. We expect net income for the next FY March 2014 to continue to increase to 9 billion ven.

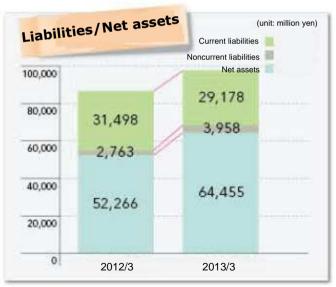
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#### For more detailed IR information, please visit our website.

Website address >> http://www.temp-holdings.co.jp





		2012/3	2013/3	Change
	Assets	86,529	97,592	11,063
	Current assets	72,499	80,606	8,106
POINT 1 Cash and deposits increased due to excellent operating results.	Cash and deposits	38,316	44,225	5,909
	Noncurrent assets	14,029	16,985	2,956
	Liabilities	34,262	33,136	△1,125
	Current liabilities	31,498	29,178	△2,320
POINT 2 Treasury shares were allocated for the issuance of new shares resulting from the exercise of convertible bonds. As a result, the balance of convertible bonds decreased to zero, and the balance of treasury shares also decreased accordingly.	Convertible bond-type bond with stock acquisition rights	5,000	-	△5,000
	Noncurrent liabilities	2,763	3,958	1,194
	Net assets	52,266	64,455	12,188
	Shareholders' equity	50,898	60,830	9,932
	O Treasury stock	△4,977	∆354	4,623
	Minority interests	1,514	2,556	1,041

#### [Reference]

The Temp Group applied "Accounting Standards for Presentation of Comprehensive Income" in the fiscal year ended March 2011. "Comprehensive Income" is calculated by marking assets and liabilities to market and adding the profits or losses to net income.

Comprehensive	2012/3	2013/3
Income	3,131 million yen	7,141 million yen

### Thanks for your support for our activities

In 2013, many Temp Group companies celebrate the anniversary of their inauguration, including the 5th anniversary of Temp Holdings Co., Ltd. and the 40th anniversary of Tempstaff Co., Ltd. We will devote ourselves to making a contribution to society in terms of employment creation and development of human resources.



## Temp Group's CSR Activities

Temp Group is engaged in CSR (Corporate Social Responsibility) activities through the human resources business while involving itself in various social action programs.



## Yuya Kimura won a prize at the London Paralympics Games

We support physically and mentally challenged employees so that they can participate in both athletic activities and their work. Kimura Yuya, who works at Thankstemp Co. Ltd. and is continuing his sporting activities with this support, participated in the London Paralympics Games. He won ninth place in the 1,500 meter race final, recording his best time for the season.



### For women's health

#### We continued to support the Pink Ribbon Campaign this Fiscal Year.

At a seminar held at "Temp Up," a comprehensive support center for women, in October 2012, Temp Group participated in the "Pink Ribbon Campaign" to encourage and promote breast cancer examination. In addition, we also presented bath salts for self-diagnosis and routine checkups.



## For people's growth

#### We back study abroad programs.

Hoping to develop personnel who can play a key role globally, Temp Group supports study abroad programs.

In this Fiscal Year, we granted nine working people the "21st Temp Group Worldwide Scholarship" for short-term study abroad.



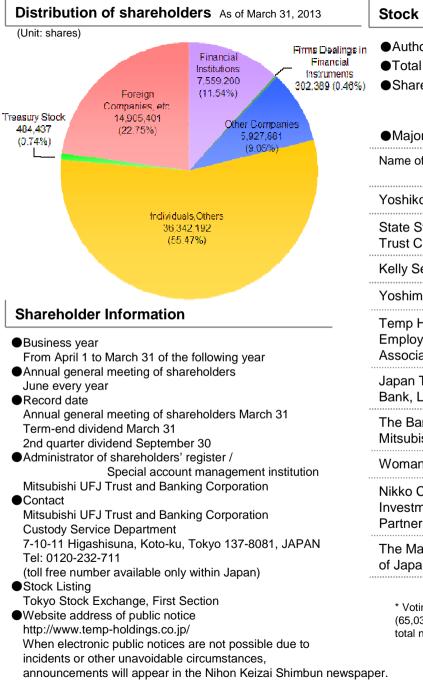
#### For mothers seeking job opportunities

## We presented a "guidance seminar" for mothers seeking job opportunities.

In April 2012, we opened "Temp Up," a comprehensive support center for women. We presented seminars and counseling mainly targeting mothers who want to re-enter the workforce or to find new jobs, free from the need for babysitting services.



## Information



Stock Information As of March 31, 2013				
<ul> <li>Authorized number of shares</li> <li>Total number of shares</li> <li>Shareholders: 8,467</li> </ul>				
Major shareholders (top	10)			
Name of shareholders	Shares held (shares)	voting rights(%)		
Yoshiko Shinohara	23,377,200	35.94		
State Street Bank and Trust Company	7,282,800	11.19		
Kelly Services Japan Inc.	3,035,600	4.66		
Yoshimi Iyadomi	1,812,800	2.78		
Temp Holdings Employee Shareholders Association	1,527,982	2.34		
Japan Trustee Services Bank, Ltd.	1,509,600	2.32		
The Bank of Tokyo- Mitsubishi UFJ, Ltd.	1,232,000	1.89		
Woman Staff Ltd.	1,206,000	1.85		
Nikko Cordial Securities Investment Enterprise Partnership	1,154,700	1.77		
The Master Trust Bank of Japan ,Ltd.	1,128,100	1.73		

\* Voting rights is calculated based on the number of shares (65,037,063) excluding shares in the treasury stock from the total number of shares outstanding.

Company Outline As of March 31, 2013			
Company Name	Temp Holdings Co., Ltd.		
Established	October 1, 2008		
Head Office	2-1-1 Yoy Tokyo, JA	yogi, Shibuya-ku, APAN	
Type of Business	Management planning, administration, and operations related to subsidiary and grou companies that handle temporary staffing and recruitment services.		
Capital	2,000 million yen		
Chairman and	ector	Yoshiko Shinohara	
Chairman and Representative Director		Yoshiko Shinohara	
Representative Vice Chairman		Mikihiko Hibino	
President and Representative Director		Masamichi Mizuta	
Executive Vice President		Hirotoshi Takahashi	
Executive Managing Director		Toshio Saburi	
Director		Takao Wada	
Director		Kazuomi Morimoto	
Director		Carl T. Camden	
Full-time Auditor		Hiroshi Shimazaki	
Auditor			
Auditor		Kaoru Arai	
Auditor		Kaoru Arai Ryosuke Tamakosh	

## **Procedures for Shares**

■Shares recorded in the accounts of securities companies			
Procedures, inquiries, etc.	Contact		
<ul> <li>Inquiries about the sending and returning of mails</li> <li>Inquiries about dividends after completion of the payment period</li> <li>General inquires about administrative work related to shares</li> </ul>	Administrator of shareholders' register	Custody Service Department Mitsubishi UFJ Trust and Banking Corporation 7-10-11, Higashisuna, Koto-ku, Tokyo 137-8081, JAPAN Tel: 0120-232-711 (toll-free number available only within Japan)	
Procedures and inquiries not included above	Please contact your securities company.		

■Shares recorded in the special account		
Procedures, inquiries, etc.	Contact	
<ul> <li>Requests for transfer from a special account to a general account</li> <li>Changes in address, name, etc.</li> <li>Account balance inquiries</li> <li>Designation of method for receiving dividends (*)</li> </ul>	Special account management institution	Custody Service Department Mitsubishi UFJ Trust and Banking Corporation 7-10-11, Higashisuna, Koto-ku, Tokyo 137-8081, JAPAN Tel: 0120-232-711 (toll-free number available only within Japan)
<ul> <li>Inquiries about the sending and returning of mails</li> <li>Inquiries about dividends after completion of the payment period</li> <li>General inquires about administrative work related to shares</li> </ul>	Administrator of shareholders' register	Method for requesting procedural documents •Request through the automatic answering system: 0120-244-479 (toll-free number available only within Japan) •Download online: http://www.tr.mufg.jp/daikou/

(\*) Shareholders who own shares recorded in the special account may not choose the method for receiving dividends in proportion to the amount of shares held.

#### Internet

## **"TEMP NAVI for Individual Investors"**

http://www.temp-holdings.co.jp/individual/

This website publicizes various information such as the Temp Group's businesses and earnings results in an easy-to-understand manner.



## **TEMP HOLDINGS CO., LTD.**

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